

Dental Consultant Master Academy

Action Sheet - Week 23
How to Live By Your Noble Business Purpose

Δ Think about a situation where you felt fear. Write this down.

Was this as a child or was it something recently?
(Maybe it was fear about an important event in your life.)

What did you do to overcome this fear?

Δ Now think about a situation with a client and how you may have dealt with a fear in either a contract situation, maybe your 1st while consulting with them.

How did you react to that feeling of fear?

Δ Now write about one of your fears experienced and write how the outcome can be changed when you put the focus on what is best for the other person and/or your client and not your fear?

Δ Explain the different outcome when you are client focused vs. focused on your fear. meeting with them or something that happened

Legal Disclaimer: *The speaker/author of the foregoing audio and transcript make no representations or warranties with respect to the accuracy, applicability, fitness, or completeness of its contents. The information contained in the audio and transcript is presented strictly for educational purposes. You are responsible for the results, should you choose to apply any of the information provided to the operation of your business.*

There is no guarantee that you will earn any money using the techniques and ideas contained in these materials. Earning potential is entirely dependent on the person using our products, ideas, and techniques. Every individual's success depends on many factors, including his or her background, dedication, desire, motivation and the nature of the business in which he or she is engaged. Your level of success will be affected by the time you devote to the ideas and techniques presented in the audio and transcript, as well as your finances, knowledge, and the various skills you possess.

Any claims made in the foregoing audio and transcript of actual earnings or examples of actual results will be verified upon request. We cannot guarantee that your success or income level will be the same or similar to the examples given.

The speaker/author disclaims any warranties (express or implied) of merchantability or fitness for any particular purpose. The speaker/author shall in no event be held liable to any party for any direct, indirect, punitive or other consequential damages arising directly or indirectly from any use of this audio and transcript, which is provided "as is," and without warranties. The speaker/author of the foregoing audio and transcript is not qualified to provide legal, tax, accounting or financial planning advice and nothing in the audio and transcript shall be construed as such. As always you must seek the advice of competent legal, tax, accounting, and other professionals as needed.

The speaker/author does not warrant the performance, effectiveness, accuracy or applicability of any websites listed or linked to in this audio and transcript. All links are provided for information purposes only. This audio and transcript is (copyrighted) by Dental Practice Solutions and its contents may not be reproduced or used in any way, in whole or in part, in any format, without prior permission from Dental Practice Solutions.

