

Dental Consultant Master Academy

evolve ■ emerge ■ influence

Action Plan –Week 20 The Success Trap

“Success may be responsible for the death of more consulting endeavors than failure is.”

What have you learned about rejection?

Have you been able to look at rejection and see a bright light of knowledge?

Write 3 Tools that will keep you headed in a forward direction to keep your perseverance when times get tough or you feel like giving up on those difficult days which we all face: Besides brushing off your pant legs as Bill Rancic does what can you do to help you keep moving forward in your business on those bad days?

1.

2.

3.

What can you do today that will help stretch and help you grow quickly to that next level? How can you step outside of your comfort zone to get ahead tomorrow?

If you were a car, retail store or restaurant which one would you like your business to be represented like? Think about the car you drive, the clothes you wear, and what restaurants you go to eat. What do these say about you? How do you want to make others feel about your business?

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